

CORPORATE AND POSTAL BUSINESS LAW SECTION
LAW DEPARTMENT



May 10, 2023

Hon. Erica A. Barker, Secretary
Postal Regulatory Commission
901 New York Avenue, NW, Suite 200
Washington, DC 20268-0001

Dear Ms. Barker:

In accordance with Commission Order No. 6080, issued January 4, 2022 in Docket No. MT2022-1, the Postal Service hereby submits the attached USPS Connect Local Mail market test data collection report for Fiscal Year 2023, Quarter 2.

If you have any questions, please do not hesitate to contact me.

Best regards,

Nickolas Card
Attorney
Pricing and Product Support

PRC REPORT FY23 Q2

PROGRAM: USPS Connect Local Mail Market Test

LAUNCH DATE FOR MARKET TEST: January 9, 2022

TIME PERIOD OF EVALUATION: January 1, 2023 through March 31, 2023 (includes nationwide data by Area)

DESCRIPTION: USPS Connect Local Mail is a First-Class Mail product focused on local document delivery that accepts payment using Click-N-Ship, requires customers to submit mailpieces at Destination Delivery Units (DDUs) or by carrier pick-up in line-of-travel (LOT), and offers same-day or next-day delivery to such customers.

METRICS:

1) Total USPS Connect Local Mail Revenues, Disaggregated by Geographic Area

USPS Connect Local Mail Revenue		
Geographic Area	Revenue	% Revenue
Atlantic	\$100.30	5.7%
Central	\$253.70	14.5%
Southern	\$581.15	33.3%
WestPac	\$811.25	46.5%
Total	\$1,746.40	100.0%

Source: Click N Ship, Informed Visibility

2) Total USPS Connect Local Mail Volume, Disaggregated by Geographic Area and Acceptance Method

USPS Connect Local Mail Volume				
Geographic Area	Volume	% Volume	Dropped-Off	Picked-Up
Atlantic	34	5.7%	28	6
Central	86	14.5%	84	2
Southern	197	33.3%	184	13
WestPac	275	46.5%	249	26
Total	592	100.0%	545	47

Source: Click N Ship, Informed Visibility

3) Attributable Costs Incurred by USPS Connect Local Mail

The total attributable costs related to the provision of USPS Connect Local Mail during the quarter equal \$1,172.16.

4) Administrative and Start-Up Costs

The administrative and start-up costs for USPS Connect Local Mail during the quarter equal \$5,000.